

# SNOW JENSEN & REECE

A PROFESSIONAL LAW CORPORATION

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September 29, 2021

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**VIA EMAIL**  
**U.S. MAIL TO FOLLOW**

Stanley J. Smith, Mayor  
Springdale Town Council  
Rick Wixom, Town Manager  
TOWN OF SPRINGDALE  
P.O. Box 187  
Springdale, UT 84767

RE: *Notice of Proposed Hourly Billing Rate Increases*

Dear Mayor, Town Council Members, and Rick:

We sincerely appreciate the longstanding professional and personal relationship Snow Jensen & Reece, P.C. (SJR) has enjoyed with the Town of Springdale. As you may know, SJR has been serving as the Town's general legal counsel since the early 1990s.

My law firm and I would like to propose an hourly rate increase for general legal representation and litigation matters. Whereas many law firms and other businesses increase hourly billing rates every year, SJR does not do so; and during SJR's representation of the Town, hourly billing rates have only increased every few years. SJR last increased the Town's hourly billing rates in August 2018, which became effective in September 2018.

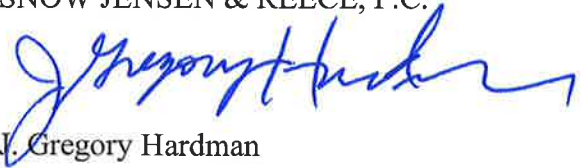
At present, SJR is billing the Town \$175 per hour for general legal representation and \$200 for litigation matters, regardless of which attorney is doing the work. SJR proposes to increase hourly billing rates for general representation matters to \$200 and for litigation matters to \$225. These proposed increased hourly rates represent a substantial discount to my current regular hourly billing rate, which is \$325. SJR and I are happy to continue billing at a discounted rate based on our longstanding relationship with the Town.

I have visited with Rick about addressing this request at the end of the agenda for the November 10, 2021 Town Council meeting at which I will be in attendance to address various

other legal matters. If this hourly rate increase is approved, SJR proposes that it go into effect in December 2021. Thank you for your cooperation and understanding in this matter.

Very truly yours,

SNOW JENSEN & REECE, P.C.



J. Gregory Hardman